### A **Nobel** approach to Real Estate <sup>TM</sup>

## Bowen Hills April—June 2016

## THE ACLAIM NO DEL TEAM



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### **Area Profile**

The size of Bowen Hills is approximately 2 square kilometres. It has 1 park covering nearly 1% of total area.

The population of Bowen Hills in 2006 was 1,585 people. By 2011 the population was 1,744 showing a population growth of 10% in the area during that time.

The predominant age group in Bowen Hills is 25-34 years.

Households in Bowen Hills are primarily childless couples and are likely to be repaying between \$1800 - \$2400 per month on mortgage repayments.

In general, people in Bowen Hills work in a Professional occupation.

In 2006, 24.2% of the homes in Bowen Hills were owner-occupied compared with 24.9% in 2011.

Currently the median sales price of houses in the area is 1,890,000.

### **Median Sale Price**

	Year 2014	Year 2015	Year 2016
Period	Median Price	Median Price	Median Price
January	\$1,350,000	\$860,000	\$1,890,000
February	\$815,000	\$1,300,000	\$1,890,000
March	\$815,000	\$1,300,000	\$1,890,000
April	\$700,000	\$1,300,000	\$1,890,000
May	\$1,010,000	\$1,300,000	\$1,890,000
June	\$930,000	\$1,131,500	\$0
July	\$930,000	\$1,650,000	\$0
August	\$930,000	\$1,650,000	\$0
September	\$620,000	\$1,650,000	\$0
October	\$620,000	\$1,650,000	\$0
November	\$950,000	\$1,890,000	\$0
December	\$860,000	\$1,890,000	\$0



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Sales for 2016

# 1900000 - 1732500 - 1565000 - 1230000 - 1062500 - 895000 - 727500 - 560000 - 392500 - 225000 - 225000 - Jan Feb Mar Apr May Jun Jul Aug Sep Oct Nov Dec

Sales for 2015

Sales for 2014

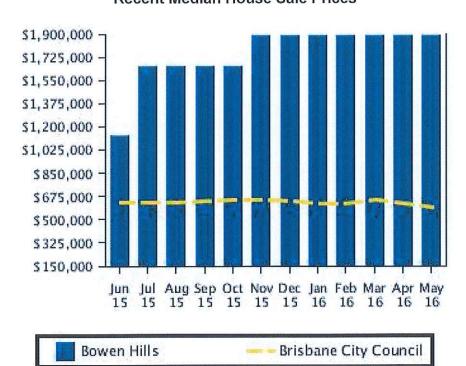
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### **Recent Median Sale Prices**

### **Recent Median House Sale Prices**

	Bowen Hills	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$1,890,000	\$588,065
April 2016	\$1,890,000	\$620,000
March 2016	\$1,890,000	\$645,000
February 2016	\$1,890,000	\$622,500
January 2016	\$1,890,000	\$614,875
December 2015	\$1,890,000	\$635,000
November 2015	\$1,890,000	\$649,900
October 2015	\$1,650,000	\$645,000
September 2015	\$1,650,000	\$635,000
August 2015	\$1,650,000	\$630,000
July 2015	\$1,650,000	\$625,000
June 2015	\$1,131,500	\$625,500

### **Recent Median House Sale Prices**

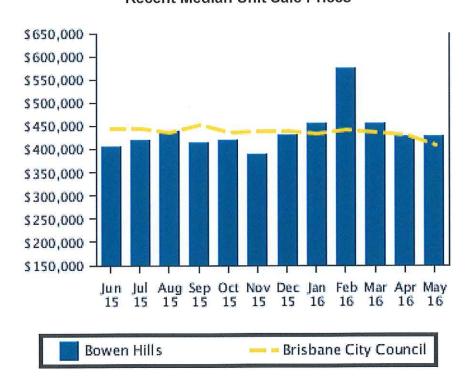


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### **Recent Median Unit Sale Prices**

	Bowen Hills	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$428,000	\$408,750
April 2016	\$428,000	\$429,500
March 2016	\$455,000	\$435,000
February 2016	\$575,000	\$441,050
January 2016	\$455,000	\$432,500
December 2015	\$430,222	\$440,000
November 2015	\$390,000	\$440,000
October 2015	\$420,000	\$435,000
September 2015	\$415,000	\$452,000
August 2015	\$439,500	\$435,500
July 2015	\$420,000	\$445,000
June 2015	\$405,000	\$443,000

### **Recent Median Unit Sale Prices**



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### **Recent Median Land Sale Prices**

	Bowen Hills	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$1,045,000	\$380,000
April 2016	\$1,045,000	\$372,500
March 2016	\$1,045,000	\$376,000
February 2016	\$1,045,000	\$385,000
January 2016	\$1,045,000	\$349,000
December 2015	\$1,045,000	\$360,000
November 2015	\$1,045,000	\$370,000
October 2015	\$1,045,000	\$365,000
September 2015	\$1,045,000	\$376,050
August 2015	\$1,045,000	\$410,000
July 2015	\$1,045,000	\$435,000
June 2015	\$1,045,000	\$427,500

### **Recent Median Land Sale Prices**



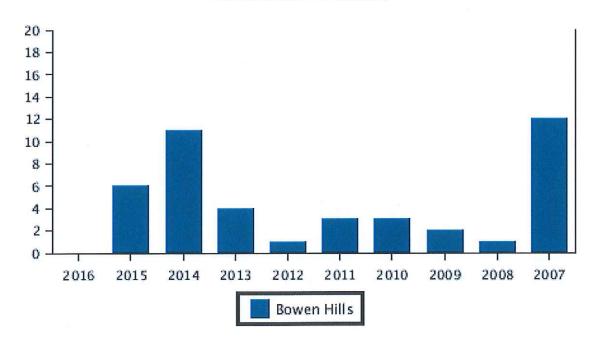
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### Sales Per Annum

### House Sales Per Annum

	Bowen Hills Number	
Period		
2016	0	
2015	6	
2014	11	
2013	4	
2012	1	
2011	3	
2010	3	
2009	2	
2008	1	
2007	12	

### House Sales Per Annum



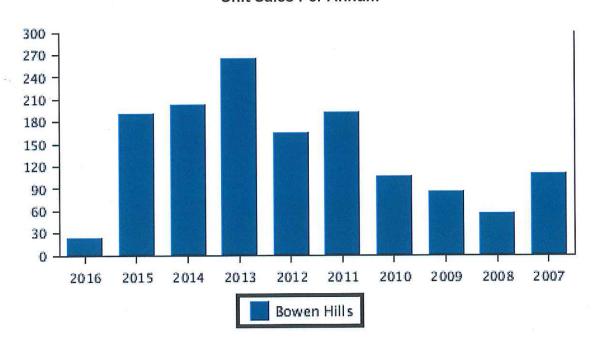


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### **Unit Sales Per Annum**

	Bowen Hills Number	
Period		
2016	24	
2015	190	
2014	202	
2013	264	
2012	165	
2011	193	
2010	106	
2009	85	
2008	56	
2007	110	

### **Unit Sales Per Annum**



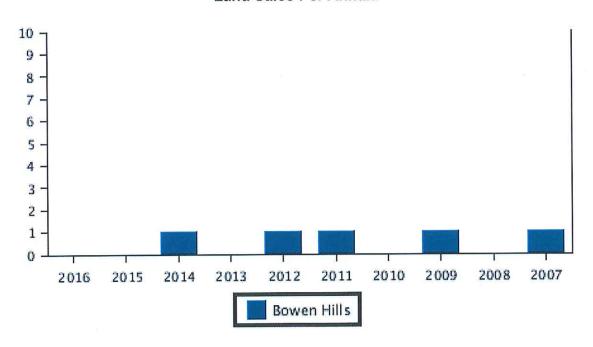


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### Land Sales Per Annum

	Bowen Hills	
Period	Number	
2016	0	
2015	0	
2014	1	
2013	0	
2012	1	
2011	1	
2010	0	
2009	1	
2008	0	
2007	1	

### Land Sales Per Annum





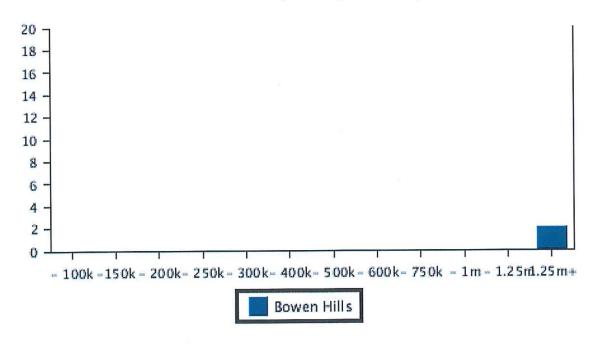
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### Sales By Price

### House Sale by Price (12 months)

	Bowen Hills	
Price	Number	
0 - 100k	0	
101 -150k	0	
151 - 200k	0	
201 - 250k	0	
251 - 300k	0	
301 - 400k	0	
401 - 500k	0	
501 - 600k	0	
601 - 750k	0	
751 - 1m	0	
> 1m - 1.25m	0	
1.25m+	2	

### House Sales By Price (12 months)



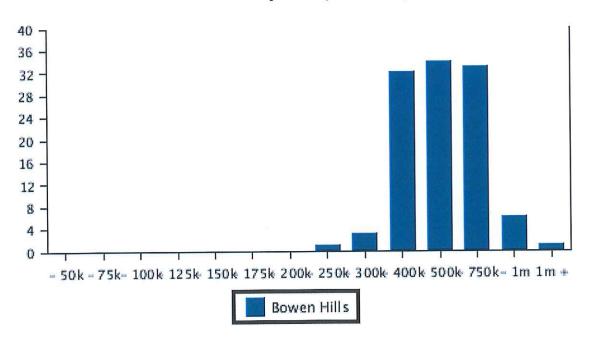


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### Unit Sale by Price (12 months)

	Bowen Hills	
Price	Number	
0 - 50k	0	
51 - 75k	0	
76 - 100k	0	
101 - 125k	0	
126 - 150k	0	
151 - 175k	0	
176 - 200k	0	
201 - 250k	1	
251 - 300k	3	
301 - 400k	32	
401 - 500k	34	
501 - 750k	33	
751 - 1m	6	
1m+	1	

### Unit Sales By Price (12 months)



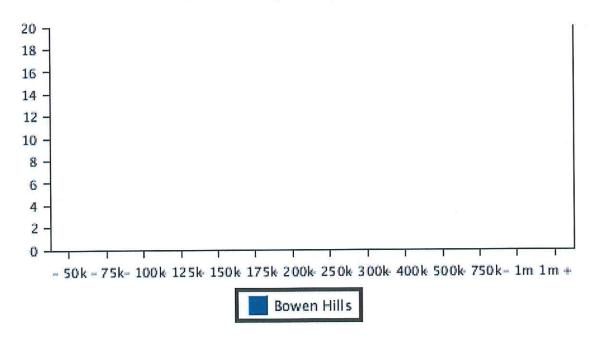


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### Land Sale by Price (12 months)

	Bowen Hills	
Price	Number	
0 - 50k	0	
51 - 75k	0	
76 - 100k	0	
101 - 125k	0	
126 - 150k	0	
151 - 175k	0	
176 - 200k	0	
201 - 250k	0	
251 - 300k	0	
301 - 400k	0	
401 - 500k	0	
501 - 750k	0	
751 - 1m	0	
1m +	0	

### Land Sales By Price (12 months)



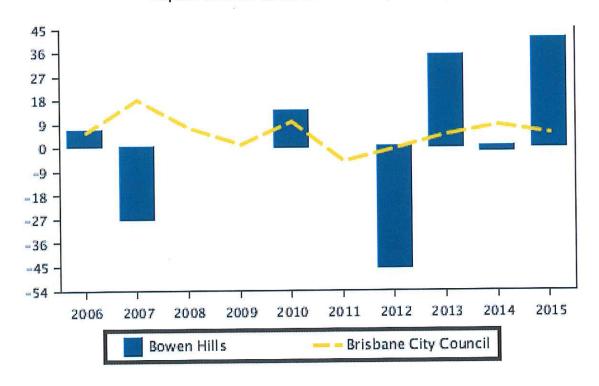
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### **Capital Growth Median Prices**

### Capital Growth in Median Prices (Houses)

	Bowen Hills	Brisbane City Council
Period	% Change	% Change
2015	41.4%	5.4%
2014	-2%	8.3%
2013	35%	5.2%
2012	-46.3%	-0.4%
2011	0%	-5.3%
2010	14.2%	9.8%
2009	0%	1%
2008	0%	7.6%
2007	-28.1%	18.3%
2006	6.7%	5.7%

### Capital Growth in Median Prices (Houses)



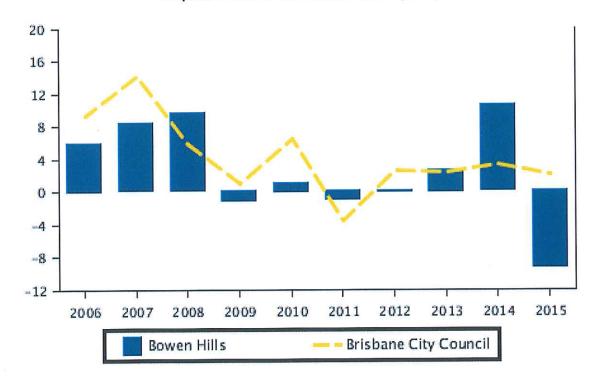


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### Capital Growth in Median Prices (Unit)

	Bowen Hills	Brisbane City Council
Period	% Change	% Change
2015	-9.5%	2.1%
2014	10.6%	3.3%
2013	2.7%	2.4%
2012	-0.2%	2.5%
2011	-1.2%	-3.6%
2010	1.1%	6.4%
2009	-1.4%	1%
2008	9.7%	5.8%
2007	8.4%	14.1%
2006	6%	9.2%

### Capital Growth in Median Prices (Unit)

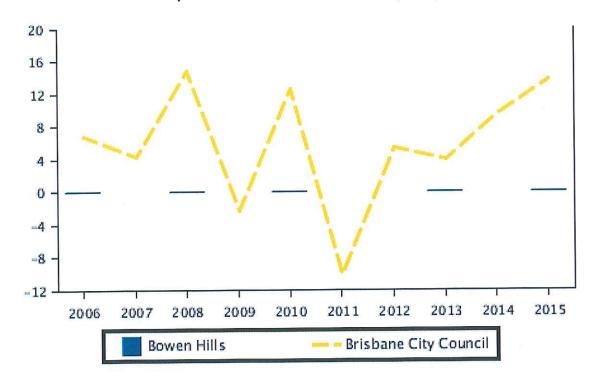


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### Capital Growth in Median Prices (Land)

	Bowen Hills	Brisbane City Council		
Period	% Change	% Change		
2015	0%	13.6%		
2014	0%	9.4%		
2013	0%	4%		
2012	0%	5.3%		
2011	0%	-10.2%		
2010	0%	12.5%		
2009	0%	-2.4%		
2008	0%	14.8%		
2007	0%	4.2%		
2006	0%	6.7%		

### Capital Growth in Median Prices (Land)





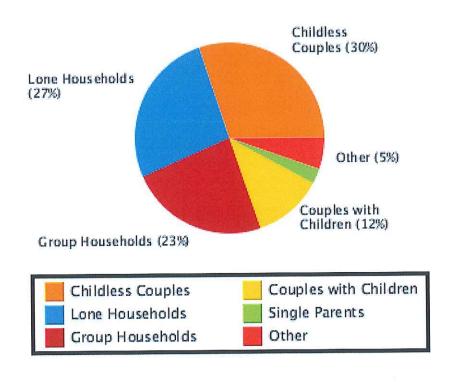
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### Household

### **Household Structure**

Type	Percent			
Childless Couples	30.1			
Lone Households	26.5			
Group Households	23.7			
Couples with Children	11.9			
Other	5.4			
Single Parents	2.5			

### **Household Structure**



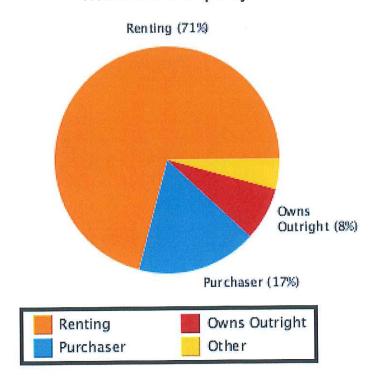


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### **Household Occupancy**

Type	Percent
Renting	70.8
Purchaser	17.3
Owns Outright	7.6
Other	4.3

### **Household Occupancy**

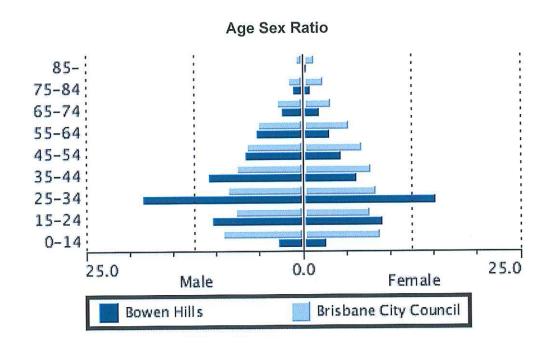




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### **Age Sex Ratio**

Age Group	Bowen Hills		Brisbane City Council		
	Male %	Female %	Male %	Female %	
0-14	2.7	2.6	9.2	8.7	
15-24	10.3	9.0	7.7	7.6	
25-34	18.3	15.1	8.5	8.3	
35-44	10.7	6.1	7.5	7.7	
45-54	6.5	4.3	6.4	6.6	
55-64	5.2	3.0	5.0	5.2	
65-74	2.2	1.8	2.9	3.1	
75-84	1.0	0.8	1.6	2.2	
85-	0.0	0.3	0.6	1.2	

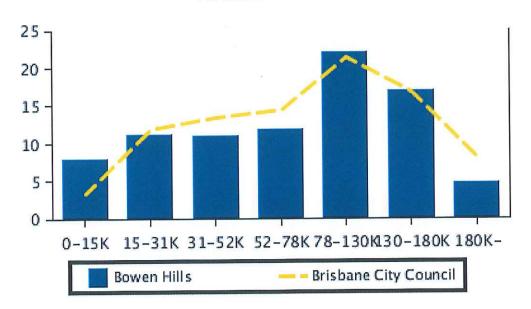


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### Household Income

Income Range	Bowen Hills %	Brisbane City Council %		
0-15K	7.9	3.3		
15-31K	11.1	11.8		
31-52K	10.9	13.4		
52-78K	11.8	14.4		
78-130K	22.1	21.3		
130-180K	16.9	16.7		
180K-	4.7	7.9		

### Household Income





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### **Summary**

### **Summary Sales History**

	Quantity	Lowest Sale	Highest Sale	Median Value	Average	Total Value
*EXCLUDED	3					_
COMMERCIAL	1	\$1,150,000	\$1,150,000	\$1,150,000	\$1,150,000	\$1,150,000
FLATS	1	\$2,050,000	\$2,050,000	\$2,050,000	\$2,050,000	\$2,050,000
UNIT	8	\$340,501	\$600,000	\$427,000	\$432,812	\$3,462,501
TOTAL	13					\$6,662,501

### Sales History By Property Attributes

		Quantity	Lowest Sale	Highest Sale	Median Value	Average Value
*EXCLUDED		3				
COMMERCIAL	N/A	1	\$1,150,000	\$1,150,000	\$1,150,000	\$1,150,000
FLATS	1 Bed	1	\$2,050,000	\$2,050,000	\$2,050,000	\$2,050,000
UNIT	1 Bed	2	\$340,501	\$376,000	\$358,250	\$358,250
	2 Bed	3	\$428,000	\$445,000	\$437,000	\$436,666
	3 Bed	1	\$426,000	\$426,000	\$426,000	\$426,000
	N/A	2	\$410,000	\$600,000	\$505,000	\$505,000
TOTAL		13				\$512,500



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### **Sold Properties**



### 20 Brookes Street Bowen Hills QLD 4006

Sale Price: \$1,150,000 Sale Date: 27 Apr 2016

Area: 304m2

Attributes: 4 Car Spaces



### 22 Brookes Street Bowen Hills QLD 4006

Sale Price: Not Disclosed Sale Date: 26 Apr 2016

Area: 304m2

Attributes:



### 1606/141 Campbell Street Bowen Hills QLD 4006

Sale Price: \$428,000 Sale Date: 9 Apr 2016

Area: 85m2

Attributes: 2 Beds, 2 Baths, 1 Car Spaces, 1 Lock Up Garages, 1 Ensuites



### 3409/141 Campbell Street Bowen Hills QLD 4006

Sale Price: \$437,000 Sale Date: 6 Apr 2016

Area: 86m2

Attributes: 2 Beds, 2 Baths, 2 Car Spaces, 2 Lock Up Garages, 2 Ensuites



### 8/1 Cintra Road Bowen Hills QLD 4006

Sale Price: \$426,000 Sale Date: 27 May 2016

Area: -

Attributes: 3 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



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### 5/44 Cintra Road Bowen Hills QLD 4006

Sale Price: \$445,000 Sale Date: 25 May 2016

Area: -

Attributes: 2 Beds, 2 Baths, 1 Car Spaces, 1 Lock Up Garages, 1 Ensuites

### 5058/191 Constance Street Bowen Hills QLD 4006

Sale Price: \$410,000 Sale Date: 1 Apr 2016

Area: 61m2

Attributes:

### 8126/191 Constance Street Bowen Hills QLD 4006

Sale Price: \$600,000 Sale Date: 7 Apr 2016

Area: 78m2

Attributes:



### 15 Down Street Bowen Hills QLD 4006

Sale Price: \$2,050,000 Sale Date: 13 Jun 2016

Area: 1,366m2

Attributes: 1 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



### 1115/16 Hamilton Place Bowen Hills QLD 4006

Sale Price: \$376,000 Sale Date: 5 Apr 2016

Area: -

Attributes: 1 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



### 2092/16 Hamilton Place Bowen Hills QLD 4006

Sale Price: \$340,501 Sale Date: 20 Jun 2016

Area: -

Attributes: 1 Beds, 1 Baths, 1 Car Spaces



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### 702/8 Jeays Street Bowen Hills QLD 4006

Sale Price: Not Disclosed Sale Date: 12 May 2016

Area: -

Attributes: 2 Beds, 2 Baths, 1 Car Spaces, 1 Lock Up Garages



### 1/6 Primrose Street Bowen Hills QLD 4006

Sale Price: Not Disclosed Sale Date: 8 Jun 2016

Area: 90m2

Attributes: 2 Beds, 2 Baths, 1 Car Spaces, 1 Lock Up Garages, 1 Ensuites



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