### A **Nobel** approach to Real Estate <sup>TM</sup>

## Herston April—June 2016

# THE ACLAIM NO DEL TEAM



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### **Area Profile**

The size of Herston is approximately 2 square kilometres. It has 4 parks covering nearly 48% of total area.

The population of Herston in 2006 was 1,970 people. By 2011 the population was 1,833 showing a population decline of 6% in the area during that time.

The predominant age group in Herston is 25-34 years.

Households in Herston are primarily group households and are likely to be repaying between \$1800 - \$2400 per month on mortgage repayments.

In general, people in Herston work in a Professional occupation.

In 2006, 40.6% of the homes in Herston were owner-occupied compared with 42.5% in 2011.

Currently the median sales price of houses in the area is 743,950.

### Median Sale Price

	Year 2014	Year 2015	Year 2016
Period	Median Price	Median Price	Median Price
January	\$861,000	\$602,500	\$702,500
February	\$550,000	\$732,500	\$743,950
March	\$1,390,000	\$765,000	\$743,950
April	\$590,000	\$682,500	\$743,950
May	\$635,000	\$990,000	\$743,950
June	\$697,500	\$990,000	\$0
July	\$591,000	\$1,112,500	\$0
August	\$885,000	\$893,500	\$0
September	\$605,000	\$790,000	\$0
October	\$605,000	\$790,000	\$0
November	\$760,000	\$1,276,000	\$0
December	\$602,500	\$1,276,000	\$0



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### Median Sale Price



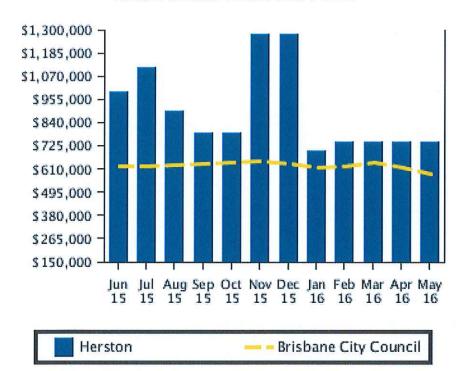
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### **Recent Median Sale Prices**

### Recent Median House Sale Prices

* .	Herston	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$743,950	\$588,065
April 2016	\$743,950	\$620,000
March 2016	\$743,950	\$645,000
February 2016	\$743,950	\$622,500
January 2016	\$702,500	\$614,875
December 2015	\$1,276,000	\$635,000
November 2015	\$1,276,000	\$649,900
October 2015	\$790,000	\$645,000
September 2015	\$790,000	\$635,000
August 2015	\$893,500	\$630,000
July 2015	\$1,112,500	\$625,000
June 2015	\$990,000	\$625,500

### **Recent Median House Sale Prices**



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### **Recent Median Unit Sale Prices**

	Herston	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$450,000	\$408,750
April 2016	\$450,000	\$429,500
March 2016	\$450,000	\$435,000
February 2016	\$490,750	\$441,050
January 2016	\$426,500	\$432,500
December 2015	\$368,000	\$440,000
November 2015	\$421,000	\$440,000
October 2015	\$559,500	\$435,000
September 2015	\$549,500	\$452,000
August 2015	\$515,500	\$435,500
July 2015	\$515,500	\$445,000
June 2015	\$415,000	\$443,000

### **Recent Median Unit Sale Prices**



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### **Recent Median Land Sale Prices**

	Herston	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$330,000	\$380,000
April 2016	\$330,000	\$372,500
March 2016	\$330,000	\$376,000
February 2016	\$330,000	\$385,000
January 2016	\$330,000	\$349,000
December 2015	\$330,000	\$360,000
November 2015	\$330,000	\$370,000
October 2015	\$330,000	\$365,000
September 2015	\$330,000	\$376,050
August 2015	\$330,000	\$410,000
July 2015	\$475,000	\$435,000
June 2015	\$475,000	\$427,500

### **Recent Median Land Sale Prices**



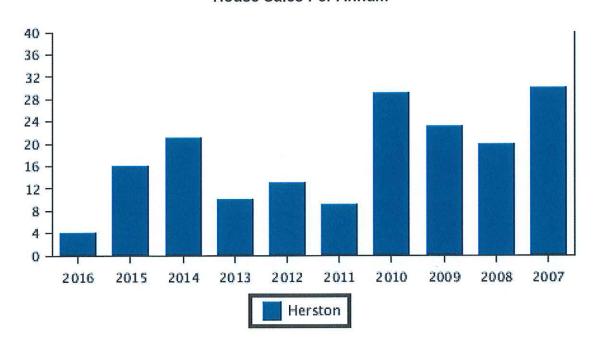
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### Sales Per Annum

### House Sales Per Annum

	Herston	
Period	Number	
2016	4	
2015	16	
2014	21	
2013	10	
2012	13	
2011	9	
2010	29	
2009	23	
2008	20	
2007	30	

### House Sales Per Annum



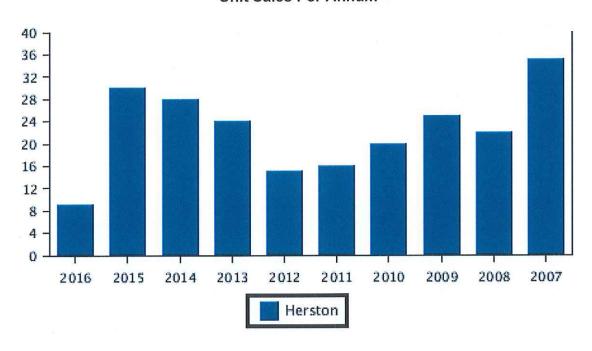


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### **Unit Sales Per Annum**

	Herston	
Period	Number	
2016	9	
2015	30	
2014	28	
2013	24	
2012	15	
2011	16	
2010	20	
2009	25	
2008	22	
2007	35	

### **Unit Sales Per Annum**



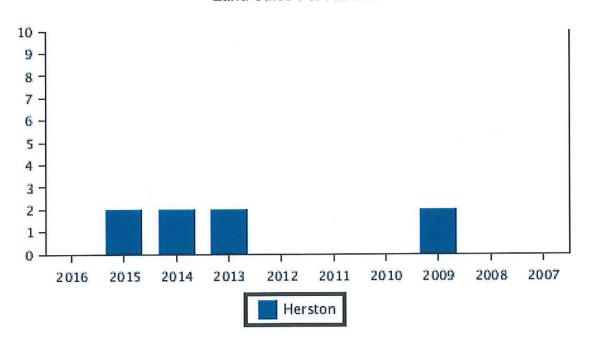


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### **Land Sales Per Annum**

	Herston
Period	Number
2016	0
2015	2
2014	2
2013	2
2012	0
2011	0
2010	0
2009	2
2008	0
2007	0

### **Land Sales Per Annum**



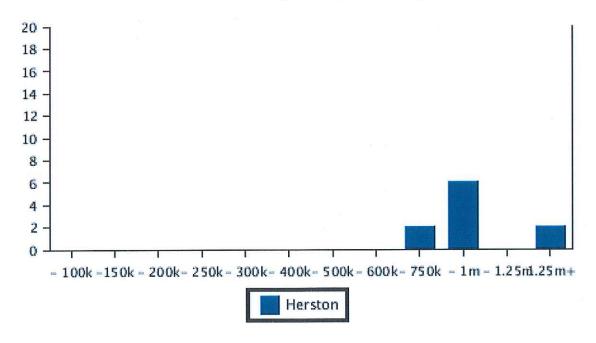
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### Sales By Price

### House Sale by Price (12 months)

	Herston	
Price	Number	
0 - 100k	0	
101 -150k	0	
151 - 200k	0	
201 - 250k	0	
251 - 300k	0	
301 - 400k	0	
401 - 500k	0	
501 - 600k	0	
601 - 750k	2	
751 - 1m	6	
> 1m - 1.25m	0	
1.25m+	2	

### House Sales By Price (12 months)

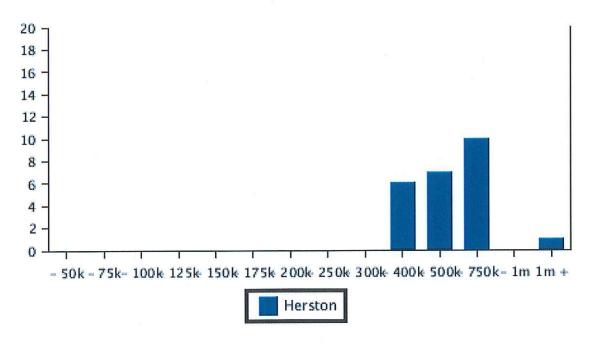


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### Unit Sale by Price (12 months)

	Herston	
Price	Number	
0 - 50k	0	
51 - 75k	0	
76 - 100k	0	
101 - 125k	0	
126 - 150k	0	
151 - 175k	0	
176 - 200k	0	
201 - 250k	0	
251 - 300k	0	
301 - 400k	6	
401 - 500k	7	
501 - 750k	10	
751 - 1m	0	
1m +	1	

### **Unit Sales By Price (12 months)**



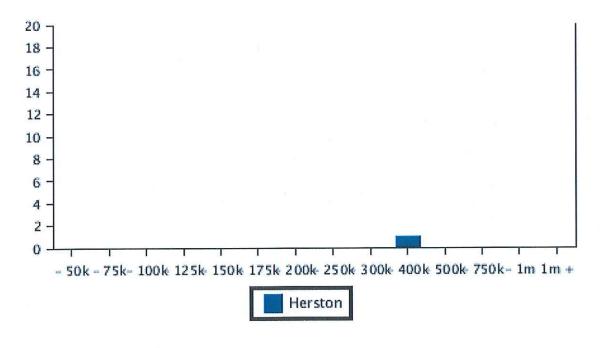


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### Land Sale by Price (12 months)

	Herston		
Price	Number		
0 - 50k	0		
51 - 75k	0		
76 - 100k	0		
101 - 125k	0		
126 - 150k	0		
151 - 175k	0		
176 - 200k	0		
201 - 250k	0		
251 - 300k	0		
301 - 400k	1		
401 - 500k	0		
501 - 750k	0		
751 - 1m	0		
1m +	0		

### Land Sales By Price (12 months)



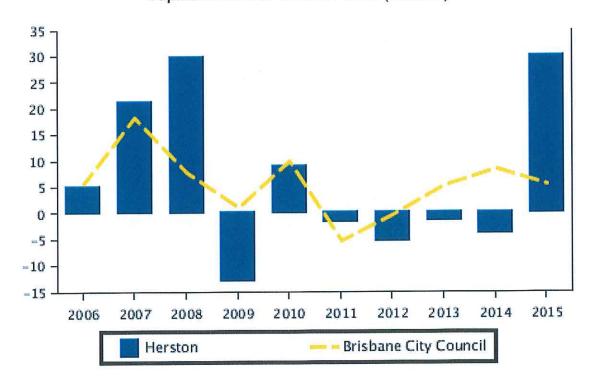
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### **Capital Growth Median Prices**

### Capital Growth in Median Prices (Houses)

	Herston	Brisbane City Council
Period	% Change	% Change
2015	30.2%	5.4%
2014	-4.2%	8.3%
2013	-1.9%	5.2%
2012	-5.7%	-0.4%
2011	-2.1%	-5.3%
2010	9.2%	9.8%
2009	-13.4%	1%
2008	30%	7.6%
2007	21.5%	18.3%
2006	5.3%	5.7%

### **Capital Growth in Median Prices (Houses)**



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### Capital Growth in Median Prices (Unit)

	Herston	Brisbane City Council
Period	% Change	% Change
2015	5.2%	2.1%
2014	22.5%	3.3%
2013	-10.5%	2.4%
2012	-2%	2.5%
2011	-2.6%	-3.6%
2010	19.9%	6.4%
2009	-3.9%	1%
2008	4.9%	5.8%
2007	26.3%	14.1%
2006	-3.3%	9.2%

### Capital Growth in Median Prices (Unit)



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### Capital Growth in Median Prices (Land)

	Herston	Brisbane City Council  % Change		
Period	% Change			
2015	0%	13.6%		
2014	0%	9.4%		
2013	0%	4%		
2012	0%	5.3%		
2011	0%	-10.2%		
2010	0%	12.5%		
2009	0%	-2.4%		
2008	0%	14.8%		
2007	0%	4.2%		
2006	0%	6.7%		

### Capital Growth in Median Prices (Land)



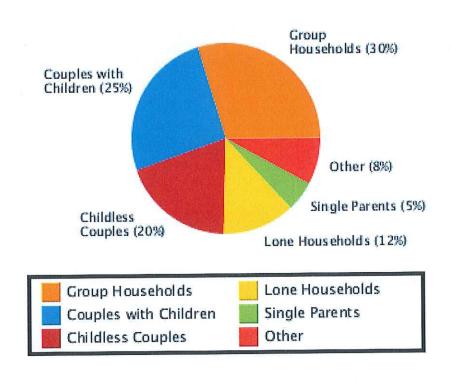
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### Household

### **Household Structure**

Туре	Percent
Group Households	29.7
Couples with Children	25.6
Childless Couples	19.3
Lone Households	12.3
Other	8.0
Single Parents	5.1

### **Household Structure**



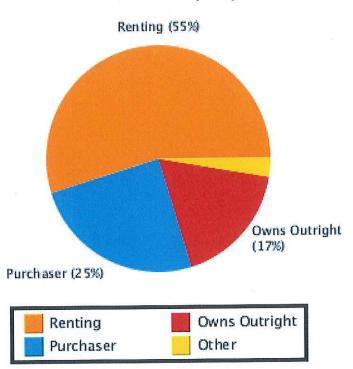


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### **Household Occupancy**

Туре	Percent
Renting	54.8
Purchaser	24.9
Owns Outright	17.6
Other	2.7

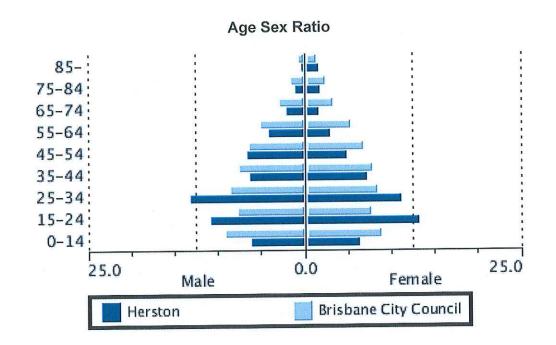
### **Household Occupancy**



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### **Age Sex Ratio**

	Herston		Brisbane City Council		
Age Group	Male %	Female %	Male %	Female %	
0-14	6.1	6.2	9.2	8.7	
15-24	10.8	13.1	7.7	7.6	
25-34	13.1	11,1	8.5	8.3	
35-44	6.2	7.1	7.5	7.7	
45-54	6.5	4.8	6.4	6.6	
55-64	4.0	2.9	5.0	5.2	
65-74	2.0	1.6	2.9	3.1	
75-84	1.0	1.7	1.6	2.2	
85-	0.2	1.5	0.6	1.2	



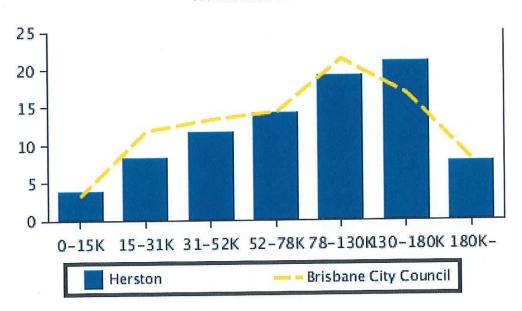


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### Household Income

Income Range	Herston %	Brisbane City Council %		
0-15K	3.9	3.3		
15-31K	8.2	11.8		
31-52K	11.6	13.4		
52-78K	14.2	14.4		
78-130K	19.2	21.3		
130-180K	21.0	16.7		
180K-	7.7	7.9		

### **Household Income**





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### **Summary**

### **Summary Sales History**

	Quantity	Lowest Sale	Highest Sale	Median Value	Average	Total Value
*EXCLUDED	1					
HOUSE	3	\$575,000	\$1,220,000	\$731,000	\$842,000	\$2,526,000
UNIT	7	\$615,000	\$2,300,000	\$2,300,000	\$2,059,285	\$14,415,000
TOTAL	11					\$16,941,000

### Sales History By Property Attributes

		Quantity	Lowest Sale	Highest Sale	Median Value	Average Value
*EXCLUDED		1				
HOUSE	3 Bed	2	\$575,000	\$731,000	\$653,000	\$653,000
	5+ Bed	1	\$1,220,000	\$1,220,000	\$1,220,000	\$1,220,000
UNIT	2 Bed	5	\$2,300,000	\$2,300,000	\$2,300,000	\$2,300,000
	5+ Bed	1	\$615,000	\$615,000	\$615,000	\$615,000
	N/A	1	\$2,300,000	\$2,300,000	\$2,300,000	\$2,300,000
TOTAL	SUSTAIN AND SUSTAIN SU	11				\$1,540,090



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### **Sold Properties**



### 25 Bramston Terrace Herston QLD 4006

Sale Price: \$731,000 Sale Date: 3 Jun 2016

Area: 405m2

Attributes: 3 Beds, 2 Baths, 2 Car Spaces, 2 Lock Up Garages



### 141 Butterfield Street Herston QLD 4006

Sale Price: \$575,000 Sale Date: 18 May 2016

Area: 430m2

Attributes: 3 Beds, 1 Baths, 2 Car Spaces, 2 Lock Up Garages, 1 Ensuites



### 53 Clyde Road Herston QLD 4006

Sale Price: \$1,220,000 Sale Date: 27 Apr 2016

Area: 810m2

Attributes: 5 Beds, 3 Baths, 2 Car Spaces, 2 Lock Up Garages



### 31 Fleming Road Herston QLD 4006

Sale Price: \$2,300,000 Sale Date: 1 Jun 2016

Area: 814m2

Attributes: 6 Baths, 6 Car Spaces, 6 Lock Up Garages



### 2/31 Fleming Road Herston QLD 4006

Sale Price: \$2,300,000 Sale Date: 1 Jun 2016

Area: -

Attributes: 2 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



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### 3/31 Fleming Road Herston QLD 4006

Sale Price: \$2,300,000 Sale Date: 1 Jun 2016

Area: -

Attributes: 2 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



### 4/31 Fleming Road Herston QLD 4006

Sale Price: \$2,300,000 Sale Date: 1 Jun 2016

Area: -

Attributes: 2 Beds, 1 Baths, 1 Car Spaces



### 5/31 Fleming Road Herston QLD 4006

Sale Price: \$2,300,000 Sale Date: 1 Jun 2016

Area: -

Attributes: 2 Beds, 1 Baths, 1 Car Spaces



### 6/31 Fleming Road Herston QLD 4006

Sale Price: \$2,300,000 Sale Date: 1 Jun 2016

Area: -

Attributes: 2 Beds, 1 Baths, 1 Car Spaces



### 2/93 Scott Road Herston QLD 4006

Sale Price: \$615,000 Sale Date: 20 Jun 2016

Area: 183m2

Attributes: 5 Beds, 2 Baths, 2 Car Spaces, 2 Lock Up Garages, 1 Ensuites



### 97 Scott Road Herston QLD 4006

Sale Price: Not Disclosed Sale Date: 14 May 2016

Area: 607m2

Attributes: 5 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



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