### A **Nobel** approach to Real Estate <sup>TM</sup>

## Wooloowin April—June 2016

# THE ACLAIM NO DEL TEAM



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### Area Profile

The size of Wooloowin is approximately 2 square kilometres. It has 2 parks covering nearly 6% of total area.

The population of Wooloowin in 2006 was 4,834 people. By 2011 the population was 5,944 showing a population growth of 22% in the area during that time.

The predominant age group in Wooloowin is 0-14 years.

Households in Wooloowin are primarily couples with children and are likely to be repaying between \$3000 - \$4000 per month on mortgage repayments.

In general, people in Wooloowin work in a Professional occupation.

In 2006, 56.4% of the homes in Wooloowin were owner-occupied compared with 56.1% in 2011.

Currently the median sales price of houses in the area is 700,000.

### **Median Sale Price**

	Year 2014	Year 2015	Year 2016
Period	Median Price	Median Price	Median Price
January	\$655,000	\$875,000	\$690,000
February	\$785,000	\$925,000	\$922,500
March	\$735,000	\$817,500	\$720,000
April	\$703,500	\$718,000	\$700,000
May	\$645,000	\$928,750	\$700,000
June	\$861,500	\$960,000	\$0
July	\$652,500	\$894,600	\$0
August	\$820,000	\$799,000	\$0
September	\$641,000	\$1,050,000	\$0
October	\$678,250	\$707,500	\$0
November	\$620,000	\$700,000	\$0
December	\$690,000	\$660,000	\$0



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### **Median Sale Price**





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### **Recent Median Sale Prices**

### **Recent Median House Sale Prices**

	Wooloowin	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$700,000	\$588,065
April 2016	\$700,000	\$620,000
March 2016	\$720,000	\$645,000
February 2016	\$922,500	\$622,500
January 2016	\$690,000	\$614,875
December 2015	\$660,000	\$635,000
November 2015	\$700,000	\$649,900
October 2015	\$707,500	\$645,000
September 2015	\$1,050,000	\$635,000
August 2015	\$799,000	\$630,000
July 2015	\$894,600	\$625,000
June 2015	\$960,000	\$625,500

### **Recent Median House Sale Prices**





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### **Recent Median Unit Sale Prices**

	Wooloowin	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$379,000	\$408,750
April 2016	\$379,000	\$429,500
March 2016	\$500,000	\$435,000
February 2016	\$470,000	\$441,050
January 2016	\$349,000	\$432,500
December 2015	\$482,500	\$440,000
November 2015	\$465,000	\$440,000
October 2015	\$459,000	\$435,000
September 2015	\$415,000	\$452,000
August 2015	\$477,000	\$435,500
July 2015	\$485,000	\$445,000
June 2015	\$599,000	\$443,000

### **Recent Median Unit Sale Prices**





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### **Recent Median Land Sale Prices**

	Wooloowin	Brisbane City Council
Period	Median Price	Median Price
May 2016	\$650,000	\$380,000
April 2016	\$650,000	\$372,500
March 2016	\$650,000	\$376,000
February 2016	\$510,000	\$385,000
January 2016	\$650,000	\$349,000
December 2015	\$650,000	\$360,000
November 2015	\$640,000	\$370,000
October 2015	\$640,000	\$365,000
September 2015	\$640,000	\$376,050
August 2015	\$640,000	\$410,000
July 2015	\$615,000	\$435,000
June 2015	\$615,000	\$427,500

### **Recent Median Land Sale Prices**





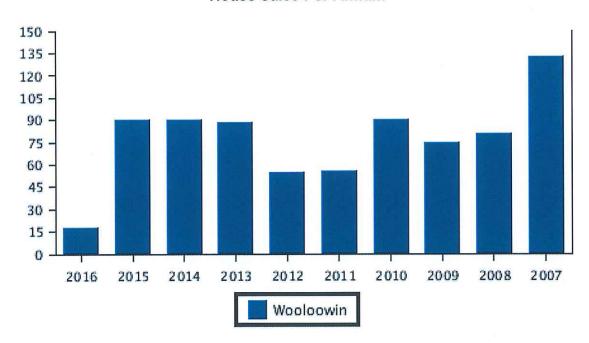
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### Sales Per Annum

### House Sales Per Annum

	Wooloowin
Period	Number
2016	18
2015	90
2014	90
2013	88
2012	55
2011	56
2010	90
2009	75
2008	81
2007	132

### House Sales Per Annum



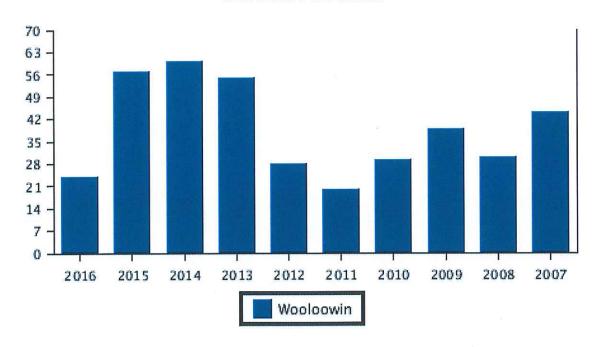


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### **Unit Sales Per Annum**

	Wooloowin
Period	Number
2016	24
2015	57
2014	60
2013	55
2012	28
2011	20
2010	29
2009	39
2008	30
2007	44

### **Unit Sales Per Annum**





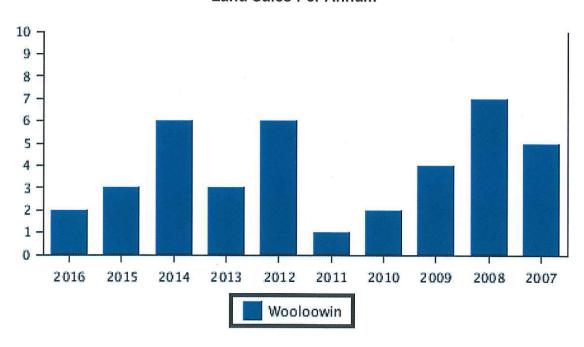
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### Land Sales Per Annum

	Wooloowin
Period	Number
2016	2
2015	3
2014	6
2013	3
2012	6
2011	1
2010	2
2009	4
2008	7
2007	5

### Land Sales Per Annum





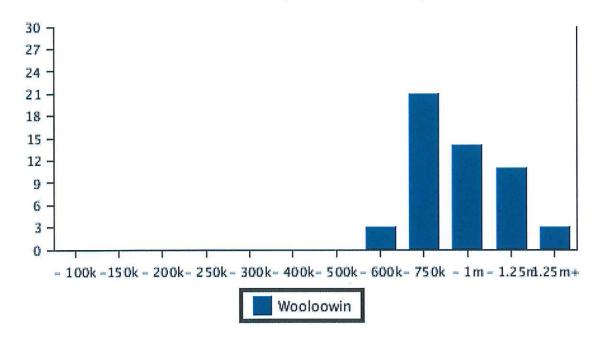
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### Sales By Price

### House Sale by Price (12 months)

	Wooloowin
Price	Number
0 - 100k	0
101 -150k	0
151 - 200k	0
201 - 250k	0
251 - 300k	0
301 - 400k	0
401 - 500k	0
501 - 600k	3
601 - 750k	21
751 - 1m	14
> 1m - 1.25m	11
1.25m+	3

### House Sales By Price (12 months)



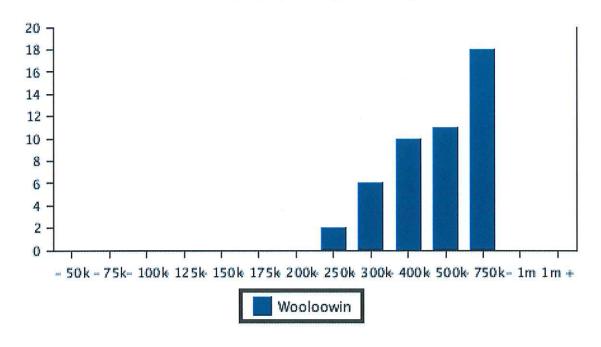


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### Unit Sale by Price (12 months)

	Wooloowin
Price	Number
0 - 50k	0
51 - 75k	0
76 - 100k	0
101 - 125k	0
126 - 150k	0
151 - 175k	0
176 - 200k	0
201 - 250k	2
251 - 300k	6
301 - 400k	10
401 - 500k	11
501 - 750k	18
751 - 1m	0
1m +	0

### Unit Sales By Price (12 months)



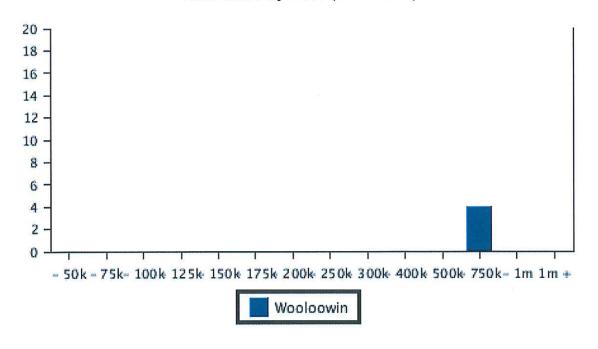


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### Land Sale by Price (12 months)

	Wooloowin
Price	Number
0 - 50k	0 .
51 - 75k	0
76 - 100k	0
101 - 125k	0
126 - 150k	0
151 - 175k	0
176 - 200k	0
201 - 250k	0
251 - 300k	0
301 - 400k	0
401 - 500k	0
501 - 750k	4
751 - 1m	0
1m +	0

### Land Sales By Price (12 months)





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### **Capital Growth Median Prices**

### Capital Growth in Median Prices (Houses)

	Wooloowin	Brisbane City Council
Period	% Change	% Change
2015	20.8%	5.4%
2014	-7.3%	8.3%
2013	11.9%	5.2%
2012	0.4%	-0.4%
2011	-5.6%	-5.3%
2010	13.1%	9.8%
2009	-3.1%	1%
2008	11.3%	7.6%
2007	13.9%	18.3%
2006	13.1%	5.7%

### Capital Growth in Median Prices (Houses)





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### Capital Growth in Median Prices (Unit)

	Wooloowin	Brisbane City Council	
Period	% Change	% Change	
2015	13.1%	2.1%	
2014	3.8%	3.3%	
2013	15.6%	2.4%	
2012	3.8%	2.5%	
2011	-7.8%	-3.6%	
2010	4.1%	6.4%	
2009	11.8%	1%	
2008	2.9%	5.8%	
2007	12.8%	14.1%	
2006	14.2%	9.2%	

### Capital Growth in Median Prices (Unit)





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### Capital Growth in Median Prices (Land)

	Wooloowin	Brisbane City Council % Change		
Period	% Change			
2015	34.1%	13.6%		
2014	6.1%	9.4%		
2013	7.6%	4%		
2012	0%	5.3%		
2011	0%	-10.2%		
2010	10.2%	12.5%		
2009	-12.8%	-2.4%		
2008	36.4%	14.8%		
2007	7.3%	4.2%		
2006	43%	6.7%		

### **Capital Growth in Median Prices (Land)**





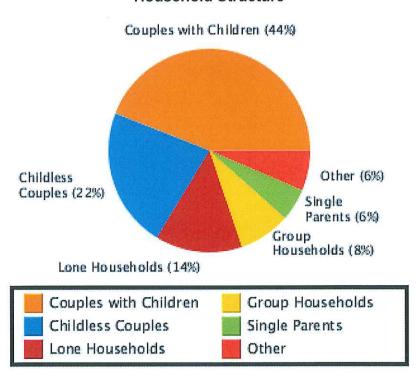
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### Household

### **Household Structure**

Туре	Percent			
Couples with Children	44.0			
Childless Couples	22.3			
Lone Households	13.9			
Group Households	8.3			
Other	6.4			
Single Parents	5.1			

### **Household Structure**



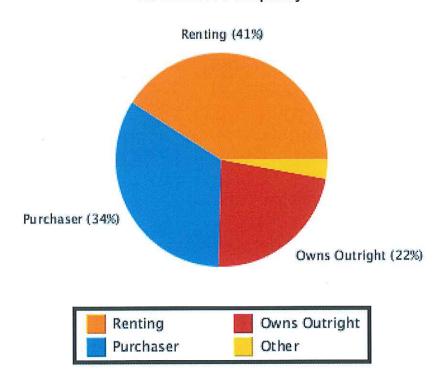


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### **Household Occupancy**

Туре	Percent		
Renting	40.9		
Purchaser	33.6		
Owns Outright	22.5		
Other	2.9		

### **Household Occupancy**

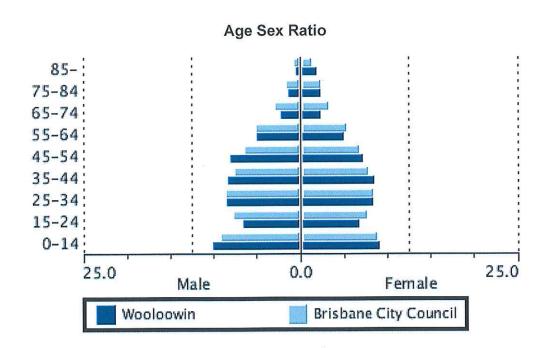




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### Age Sex Ratio

Age Group	Wooloowin		Brisbane City Council		
	Male %	Female %	Male %	Female %	
0-14	10.0	9.0	9.2	8.7	
15-24	6.5	6.6	7.7	7.6	
25-34	8.4	8.2	8.5	8.3	
35-44	8.3	8.4	7.5	7.7	
45-54	7.9	7.1	6.4	6.6	
55-64	4.9	4.9	5.0	5.2	
65-74	2.1	2.2	2.9	3.1	
75-84	1.2	2.2	1.6	2.2	
85-	0.3	1.8	0.6	1.2	





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### Household Income

Income Range	Wooloowin %	Brisbane City Council %		
0-15K	3.0	3.3		
15-31K	10.2	11.8		
31-52K	12.1	13.4		
52-78K	14.6	14.4		
78-130K	18.1	21.3		
130-180K	20.5	16.7		
180K-	11.2	7.9		

### Household Income





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### **Summary**

### **Summary Sales History**

	Quantity	Lowest Sale	Highest Sale	Median Value	Average	Total Value
*EXCLUDED	2					
HOUSE	5	\$585,000	\$1,185,000	\$695,000	\$773,000	\$3,865,000
UNIT	11	\$295,000	\$820,000	\$379,000	\$451,545	\$4,967,000
TOTAL	18		And constructions			\$8,832,000

### Sales History By Property Attributes

		Quantity	Lowest Sale	Highest Sale	Median Value	Average Value
*EXCLUDED		2				
HOUSE	3 Bed	4	\$585,000	\$1,185,000	\$655,000	\$770,000
	4 Bed	1	\$785,000	\$785,000	\$785,000	\$785,000
UNIT	1 Bed	2	\$315,000	\$347,000	\$331,000	\$331,000
	2 Bed	6	\$295,000	\$540,000	\$377,000	\$407,500
	3 Bed	2	\$525,000	\$820,000	\$672,500	\$672,500
	N/A	1	\$515,000	\$515,000	\$515,000	\$515,000
TOTAL		18				\$490,666



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### **Sold Properties**



### 4/88 Adamson Street Wooloowin QLD 4030

Sale Price: \$295,000 Sale Date: 15 Apr 2016

Area: -

Attributes: 2 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



### 1/50 Balmain Street Wooloowin QLD 4030

Sale Price: \$375,000 Sale Date: 9 Jun 2016

Area: -

Attributes: 2 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



### 101 Dickson Street Wooloowin QLD 4030

Sale Price: \$585,000 Sale Date: 30 May 2016

Area: 364m2

Attributes: 3 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



### 16 Hamley Street Wooloowin QLD 4030

Sale Price: \$615,000 Sale Date: 7 Apr 2016

Area: 218m2

Attributes: 3 Beds, 2 Baths, 2 Car Spaces, 2 Lock Up Garages, 1 Ensuites



### 1/27 Hunter Street Wooloowin QLD 4030

Sale Price: \$820,000 Sale Date: 17 May 2016

Area: 180m2

Attributes: 3 Beds, 2 Baths, 1 Car Spaces, 1 Lock Up Garages



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### 503/13-15 Isedale Street Wooloowin QLD 4030

Sale Price: \$510,000 Sale Date: 11 Apr 2016

Area: 88m2

Attributes: 2 Beds, 2 Baths, 1 Car Spaces

### 204/19 Isedale Street Wooloowin QLD 4030

Sale Price: \$515,000 Sale Date: 13 Apr 2016

Area: 111m2

Attributes: 2 Baths, 1 Lock Up Garages



### 402/19 Isedale Street Wooloowin QLD 4030

Sale Price: \$347,000 Sale Date: 14 Apr 2016

Area: 56m2

Attributes: 1 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages



### 21 Isedale Street Wooloowin QLD 4030

Sale Price: \$1,185,000 Sale Date: 6 Jun 2016

Area: 810m2

Attributes: 3 Beds, 1 Baths



### 1/3 Kedron Street Wooloowin QLD 4030

Sale Price: \$525,000 Sale Date: 5 Apr 2016

Area: 126m2

Attributes: 3 Beds, 2 Baths, 1 Car Spaces, 1 Lock Up Garages, 1 Ensuites



### 6/18 Kedron Street Wooloowin QLD 4030

Sale Price: \$315,000 Sale Date: 1 Apr 2016

Area: -

Attributes: 1 Beds, 1 Baths, 1 Car Spaces, 1 Lock Up Garages, 1 Ensuites



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### 7/17 Norman Street Wooloowin QLD 4030

Sale Price: \$540,000 Sale Date: 4 May 2016

Area: 609m2

Attributes: 2 Beds, 2 Baths, 1 Car Spaces, 1 Lock Up Garages, 2 Ensuites



### 96 Rose Street Wooloowin QLD 4030

Sale Price: \$785,000 Sale Date: 12 Apr 2016

Area: 802m2

Attributes: 4 Beds, 2 Baths, 3 Car Spaces, 3 Lock Up Garages



### 3/24 Stopford Street Wooloowin QLD 4030

Sale Price: Not Disclosed Sale Date: 29 Jun 2016

Area: -

Attributes: 2 Beds, 1 Baths, 2 Car Spaces, 2 Lock Up Garages



### 8/24 Stopford Street Wooloowin QLD 4030

Sale Price: \$379,000 Sale Date: 15 Apr 2016 Area: 392m2 Approx

Attributes: 2 Beds, 1 Baths, 2 Car Spaces, 2 Lock Up Garages



### 8/47 Stopford Street Wooloowin QLD 4030

Sale Price: \$346,000 Sale Date: 6 Apr 2016

Area: -

Attributes: 2 Beds, 1 Baths, 2 Car Spaces, 2 Lock Up Garages



### 1/45 View Street Wooloowin QLD 4030

Sale Price: Not Disclosed Sale Date: 9 May 2016

Area: -

Attributes: 2 Beds, 2 Baths, 8 Car Spaces, 8 Lock Up Garages, 1 Ensuites



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### 15 Wride Street Wooloowin QLD 4030

Sale Price: \$695,000 Sale Date: 31 May 2016

Area: 486m2

Attributes: 3 Beds, 1 Baths, 2 Car Spaces, 2 Lock Up Garages



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